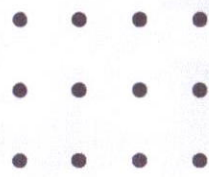
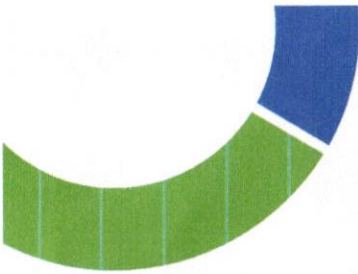


CEZA FACTS & FIGURES

As of September 30, 2022



CEZA Total Revenue

2021 vs As of September 30, 2022

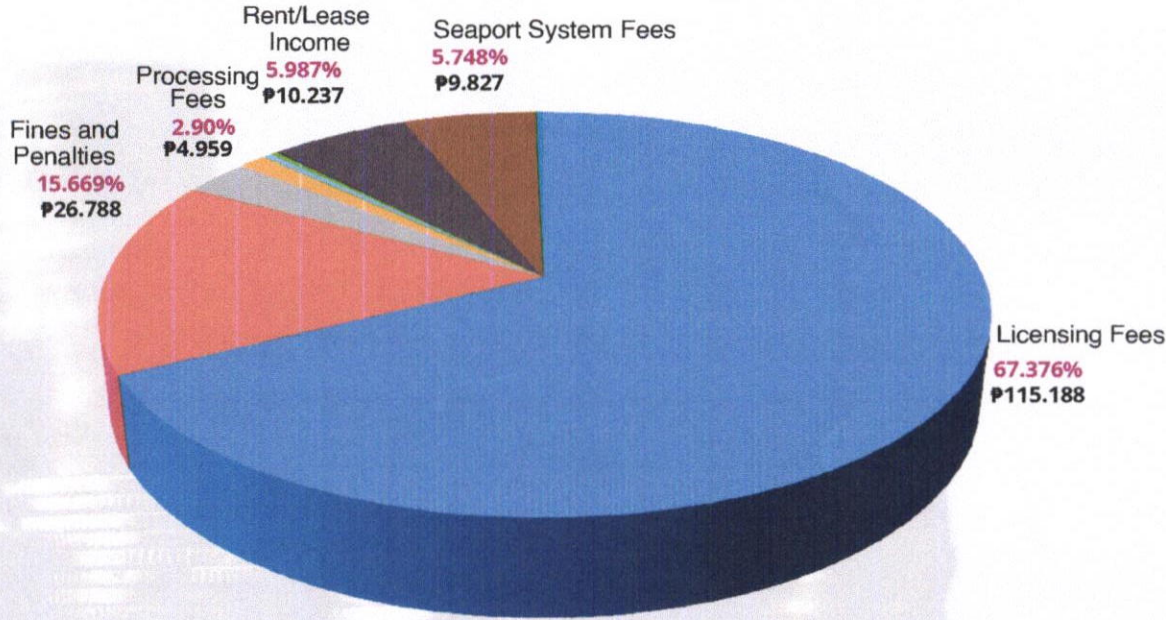


The figures as of September 30, 2022 Total Revenue is **25.53% lower** than the 2021 total revenue which is ₱229.587M. It is expected to surpass or at least maintain its 2021 figures by the end of the year in reflection of the various economic activities in CEZA.

As of September 30, 2022 Breakdown of Total Revenue

(₱ In Millions)

The collection on Licensing Fees still dictates the CEZA total revenue with a P115.188M contribution or 67.376% portion of the total revenue as of September 30, 2022. It is followed by the collection of Fines and Penalties at P26.788M (15.669%), Rent Lease Income at P10.237M (5.987%), and Processing Fees at P4.959 (2.90%)



- Licensing Fees
- Fines and Penalties
- Processing Fees
- Clearance and Certification Fees
- Permit Fees
- Passport, Visa and Application Fees
- Sewerage/Garbage Fees
- Registration Plates, Tags, and Stickers Fees
- Seaport System Fees
- Rent/Lease Income
- Interest Income

Actual Capital Investments

2021 vs As of September 30, 2022



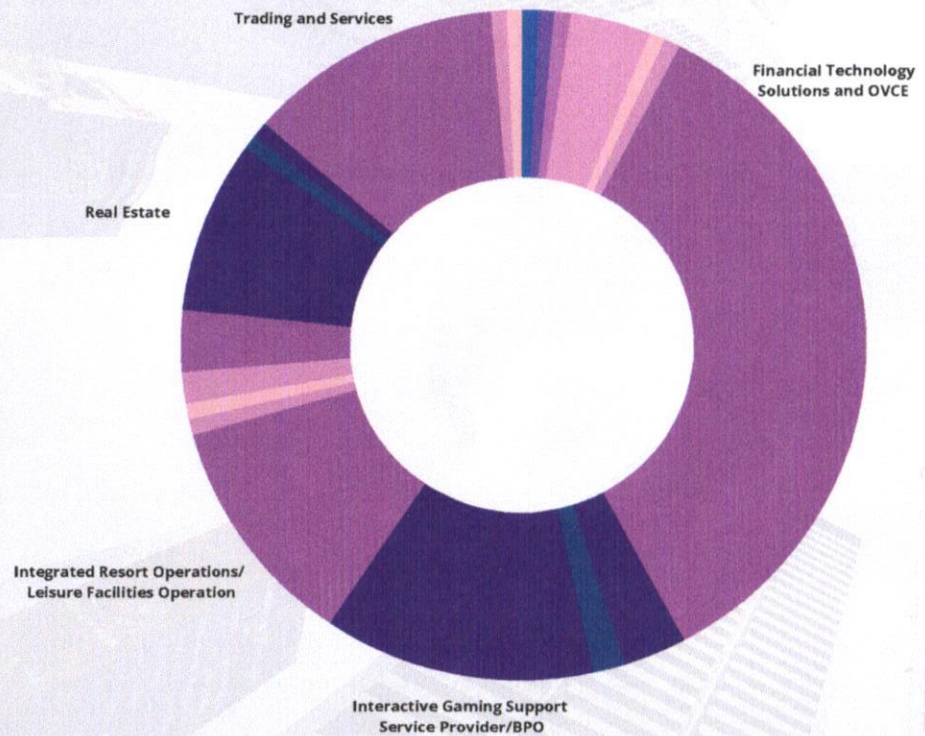
It is good to note that CEZA was able to sustain its Capital Investments and already surpassed its 2021 record at

0.148%

increase even though the country faces a current stagflation. The total capital investments of CEZA is expected to increase in the next quarter with the reopening of the economy.

As of September 30, 2022

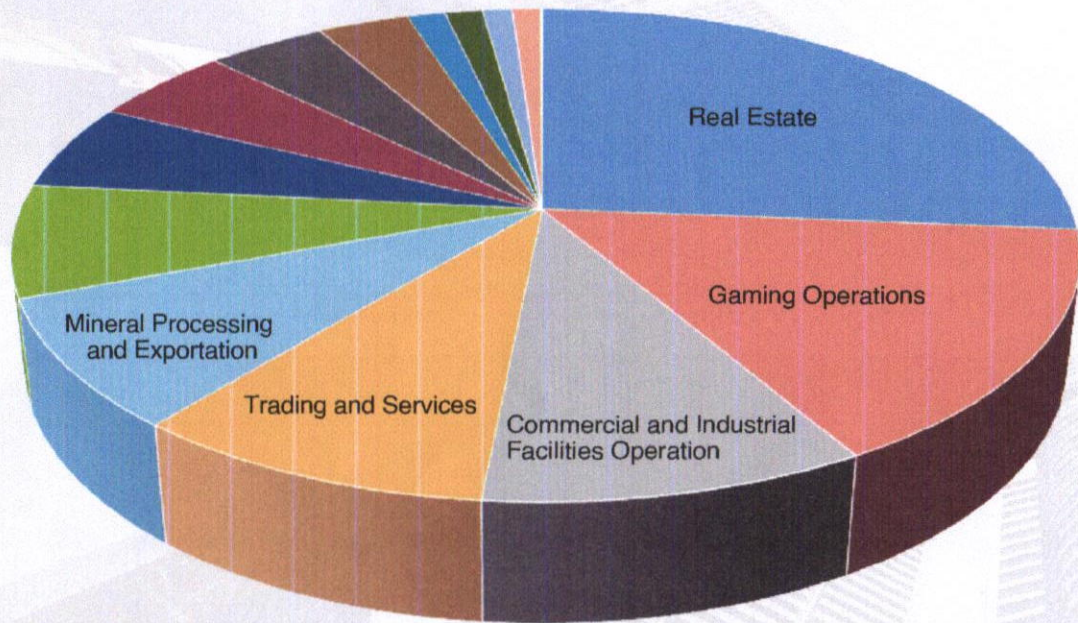
Type of CEZA Registered Enterprises



Top CEZA Registered Enterprises



As of September 30, 2022 CEZA Registered Enterprises Actual Investments (₱ In Billions)



Top Capital Actual Investments of CEZA Registered Enterprises

27.49%	₱4.275	Real Estate
16.10%	₱2.504	Gaming Operations
10.18%	₱1.584	Commercial and Industrial Facilities
9.82%	₱1.527	Trading and Services
7.71%	₱1.199	Mineral Processing and Exportation

Actual Number of Locators

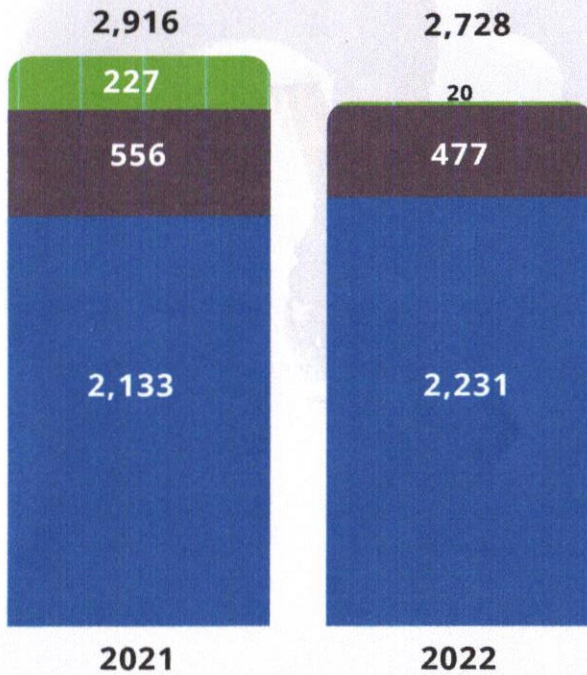
2021 vs As of September 30, 2022



The total number of locators slightly decreased by 4.31% in 3rd quarter of 2022 compared to the 2021 data. Due to the pandemic and imposition of new investment policies in the Philippines, some locators did not renew their licenses during this period in review. Nevertheless, it did not hinder the increase of the total capital investments of CEZA as of this quarter.

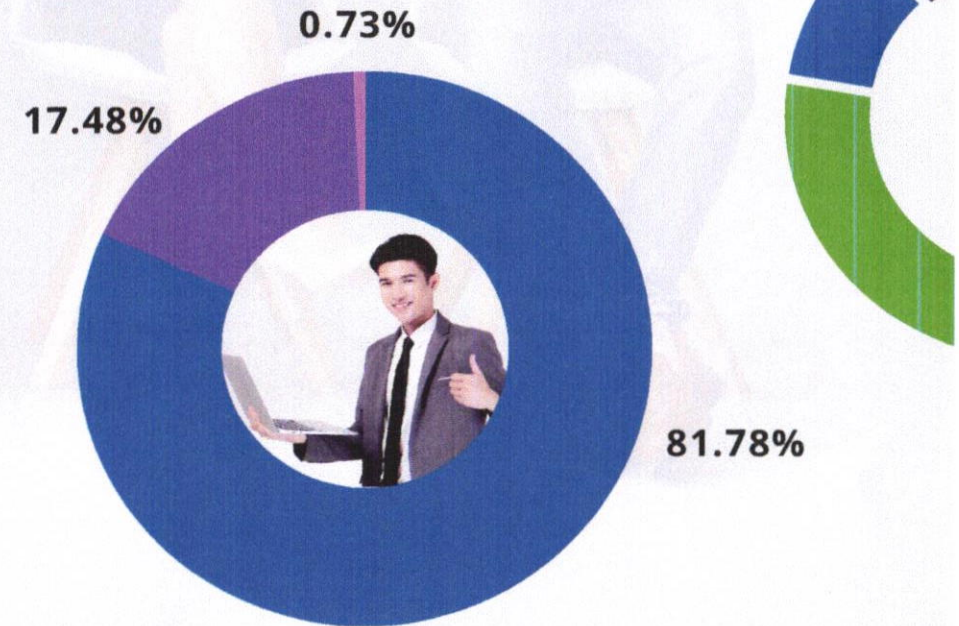
CEZA Generated Employment

2021 vs As of September 30, 2022



The total generated employment as of September 30, 2022 decreased by 6.44%. The decline in the number generated employment is attributed to the abated issuance of CEZA Working Visa in this quarter. On the bright side, it is noteworthy that the number of generated employment for Cagayanos increased by 4.59% from 2021. The total number of generated employment for Cagayanos and Non-Cagayanos are expected to increase at the end of the year as an effect of the economic re-opening and relaxed COVID-19.

Percentage of Generated Employment



81.78%

or majority of the benefitting from generated employment of CEZA are Cagayanos.

Legend:

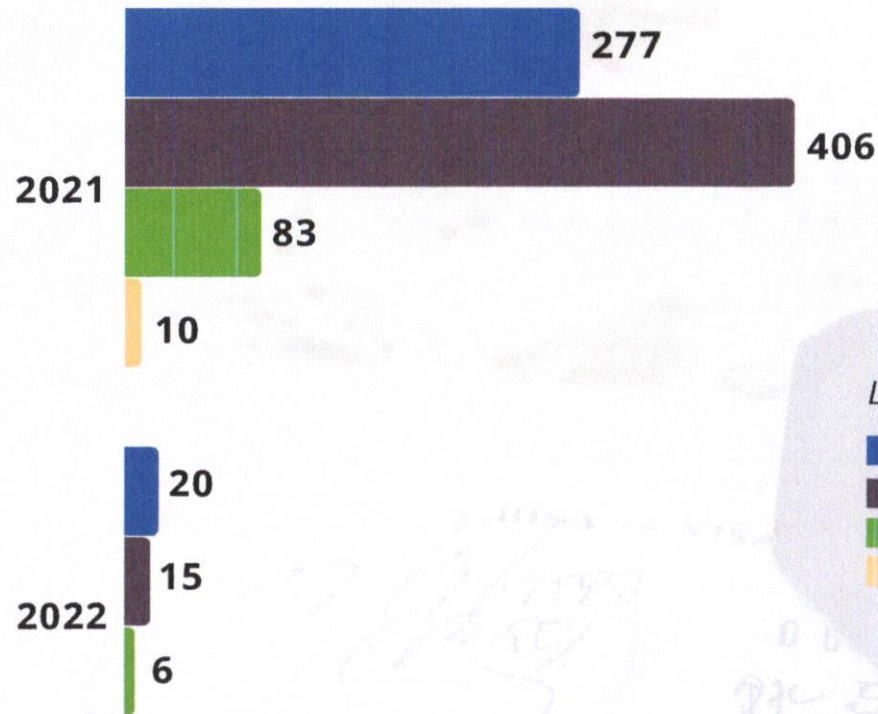
■ Cagayano ■ From Outside Cagayan ■ Foreign

CEZA Issuance of Working Visa

2021 vs As of September 30, 2022

The total number of foreign employees as of September 30, 2022 drastically decreased by 92.77%. This is resulted from the stricter imposition of policies in issuance of CEZA visa. Hence, most of the employed foreign CEZA employees did not opt to renew their visa during this period.

Thus, this occurrence allowed more locals particularly Cagayanos to benefit from the available job opportunities in CEZA.



Legend:

- CWV Issued
- i-Card Certification
- CWVs Cancelled
- Re-Stamped

CEZA Tourist Arrivals

2021 vs As of September 30, 2022



Legend:

■ Domestic ■ Foreign

The total number of tourist arrivals as of September 30, 2022 is the evident result of the efforts of the government particularly the Department of Tourism in easing the travel restrictions locally and internationally. At the 3rd quarter of the year it already recorded a whopping 132.78% of increase from the 2021 logged tourist arrivals. Remarkably, this quarter of 2022 number of tourist arrivals even exceeded the pre-pandemic tourist arrivals with a 57.80% increase from 147,109 of 2019. Moreover, the continuous improvement and establishment of leisure parks and facilities and opening of new beach resorts contributed to the huge leap on this period's tourist arrivals.

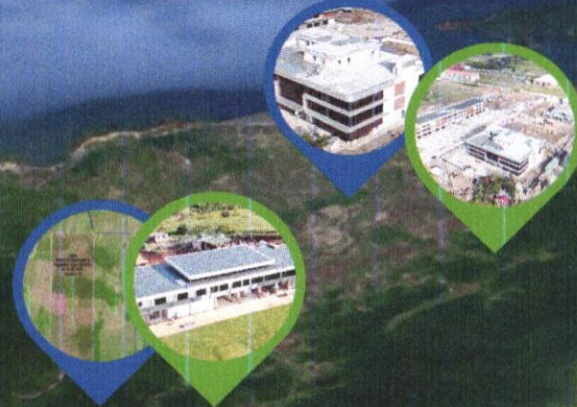
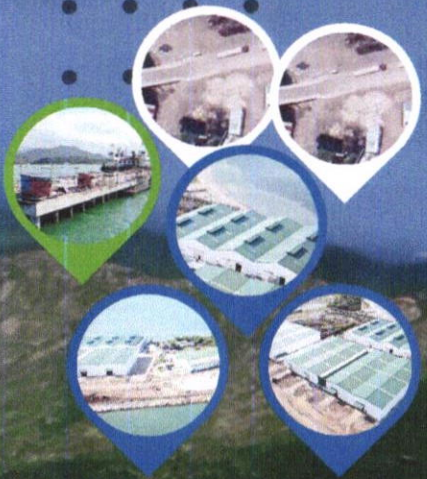
CEZA Infrastructure Projects

Palaui Island

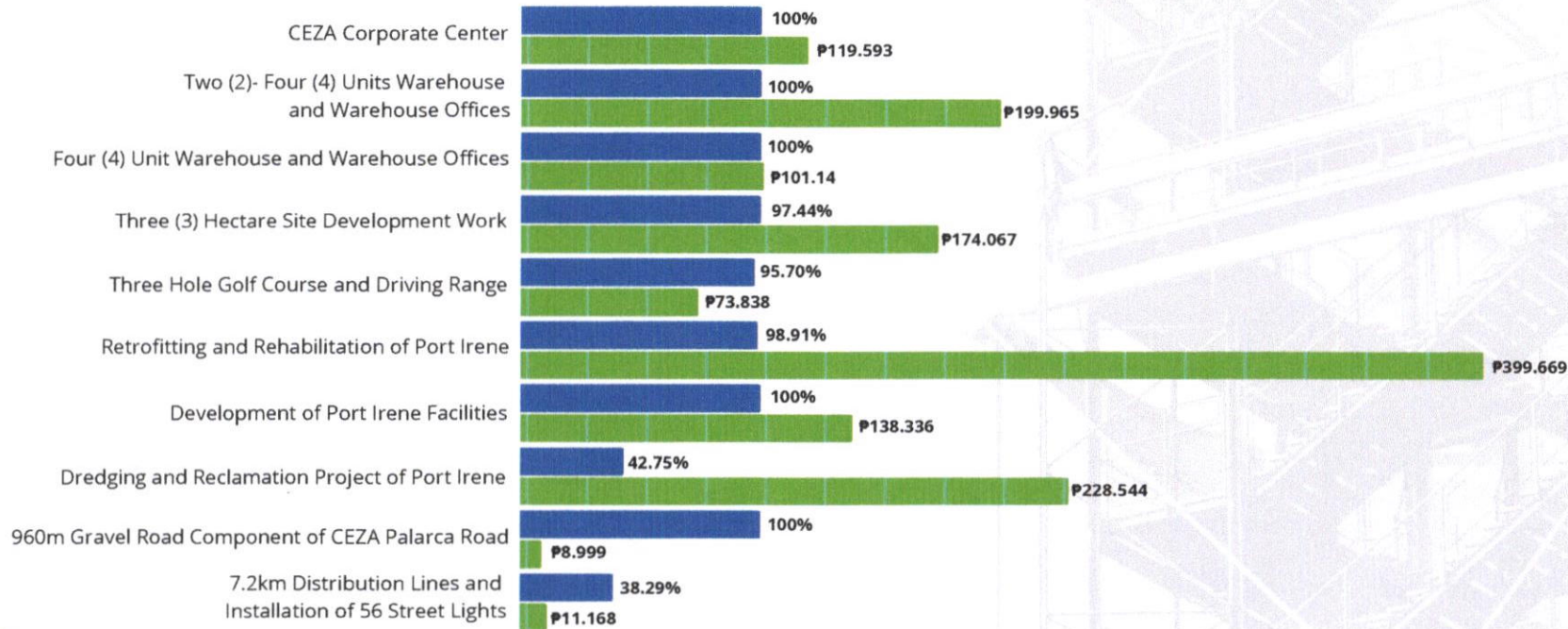
5 out of 10 projects are completed

Legend: Level of Completion

- 100%
- 90-99%
- 80-89%
- 1-79%



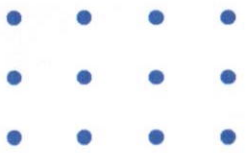
Actual Status of CEZA Infrastructure Projects as of September 30, 2022



Five (5) out of 10 infrastructure projects are already **100% completed**. **Fifty percent (50%)** of the infrastructure projects are devoted to the improvement of Port Irene.

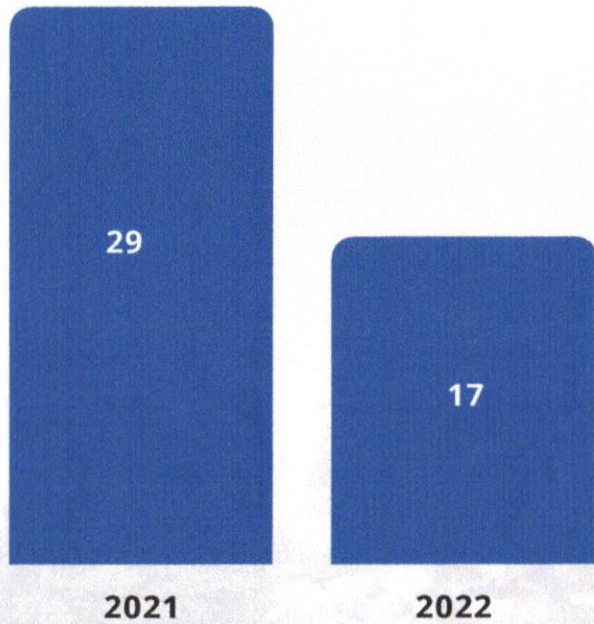
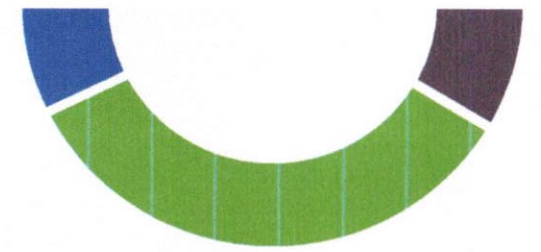
Legend:

■ Percentage of Completion ■ Project Amount in Millions

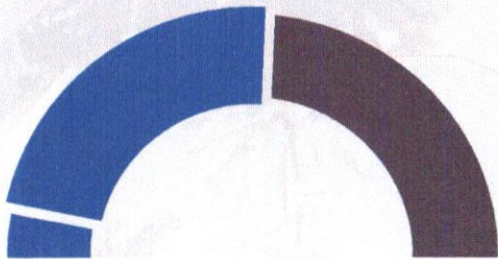


Flights Accommodated

2021 vs As of September 30, 2022

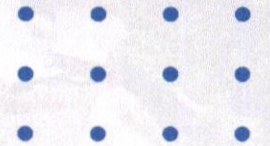


The figures for the total number of accommodated flights as of September 30, 2022 has a decrease of 41.37% from the 2021 accommodated flights. Further, all accommodate flights are domestic in nature.



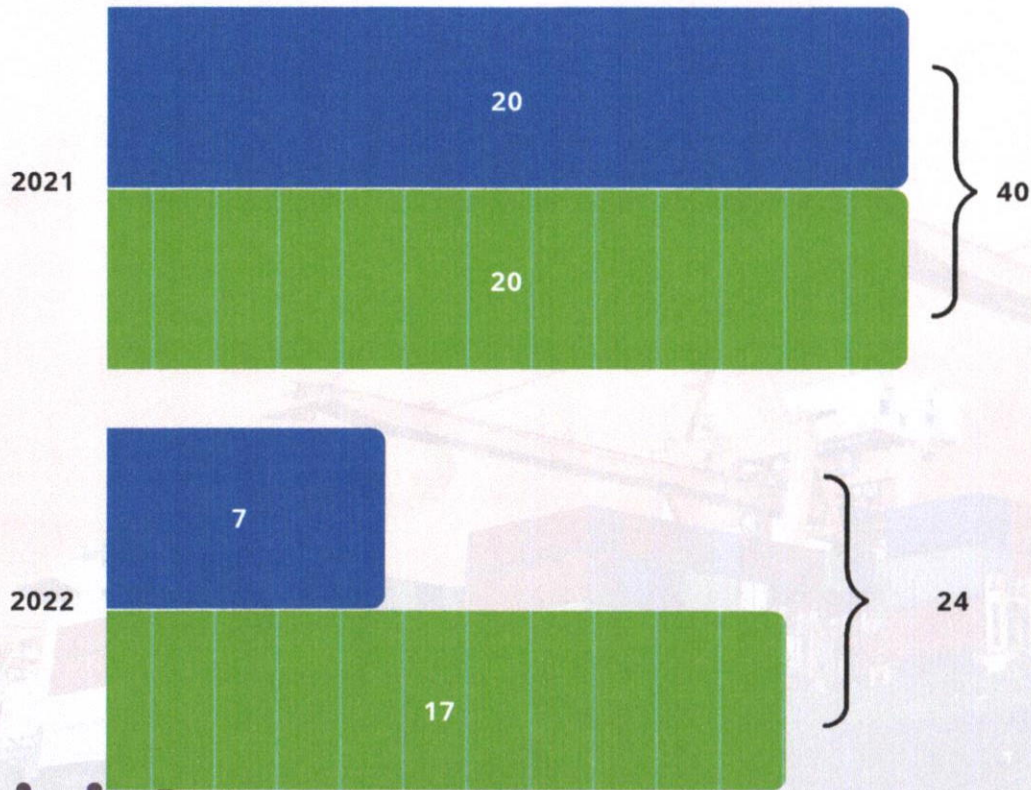
Legend:

 Domestic  Military



Total Number of Shipcalls

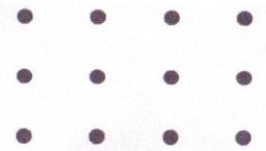
2021 vs As of September 30, 2022



As of September 30, 2022, the total number of shipcalls is 40% lower than the 2021 seaport figures. This decline on imports was affected by the weak domestic demand amid the intense price pressures and low peso.

Legend:

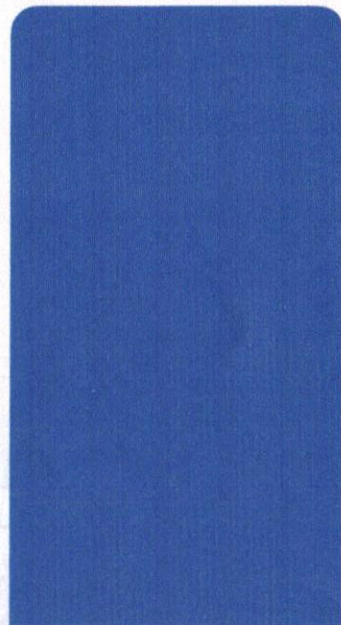
■ Domestic ■ Foreign



Port Irene Revenue Collection *(In Millions)*

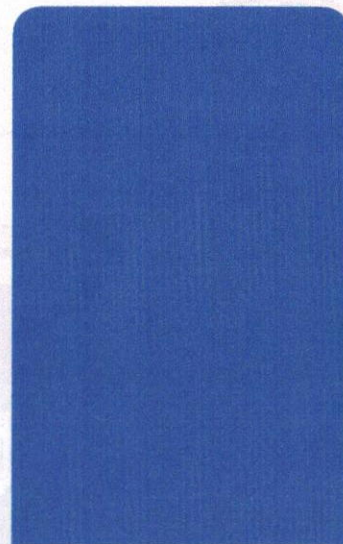
2021 vs As of September 30, 2022

₱17.49



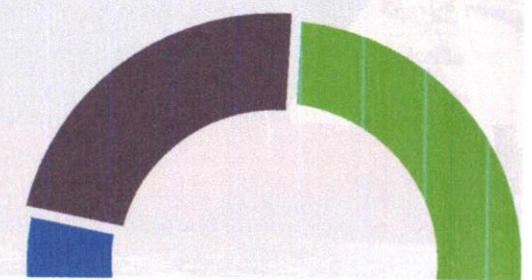
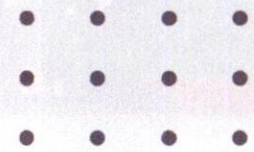
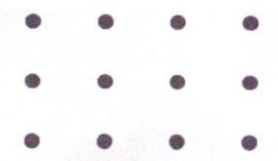
2021

₱15.19



2022

There is a partial decrease of 13.15% in the total revenue generated of seaport operations as of September 30, 2022 compared to 2021. Nevertheless, it is expected to gain more income in the last quarter with the nearing completion of the facilities in Port Irene.



Generated Income of Assisted Organizations

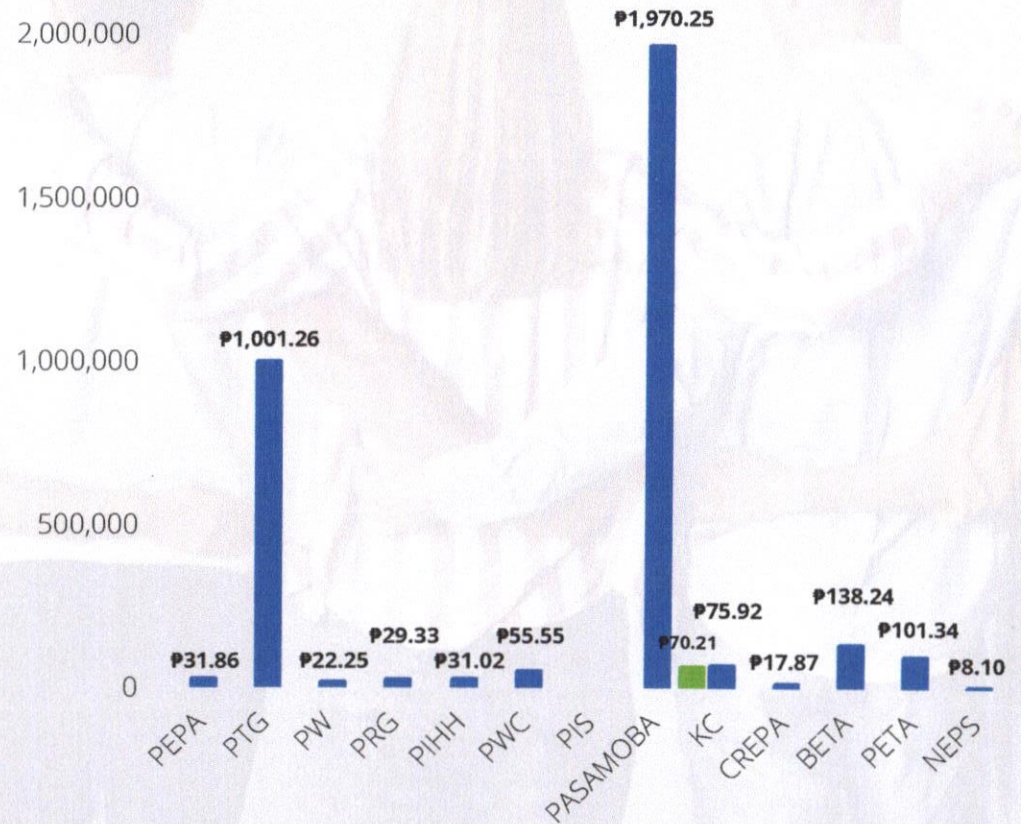
2021 vs As of September 30, 2022

(In Thousand)

₱3,474.87 Total Generated Income of Assisted Organizations

Majority or 11 of the assisted organizations of CEZA are back on their feet and generating income through their own activities. The total generated income as of September 30, 2022 is very remarkable as it recorded a 4,849.25% increase from 2021 generated income. As seen in the graph, there are no generated income in 2021 except for Kulinarya de Casagan (KC), since most of the assisted organizations did not operate during the height of the pandemic.

With this promising income of assisted organizations it is highly expected that their revenue will continue to increase in the coming quarter.



Legend:

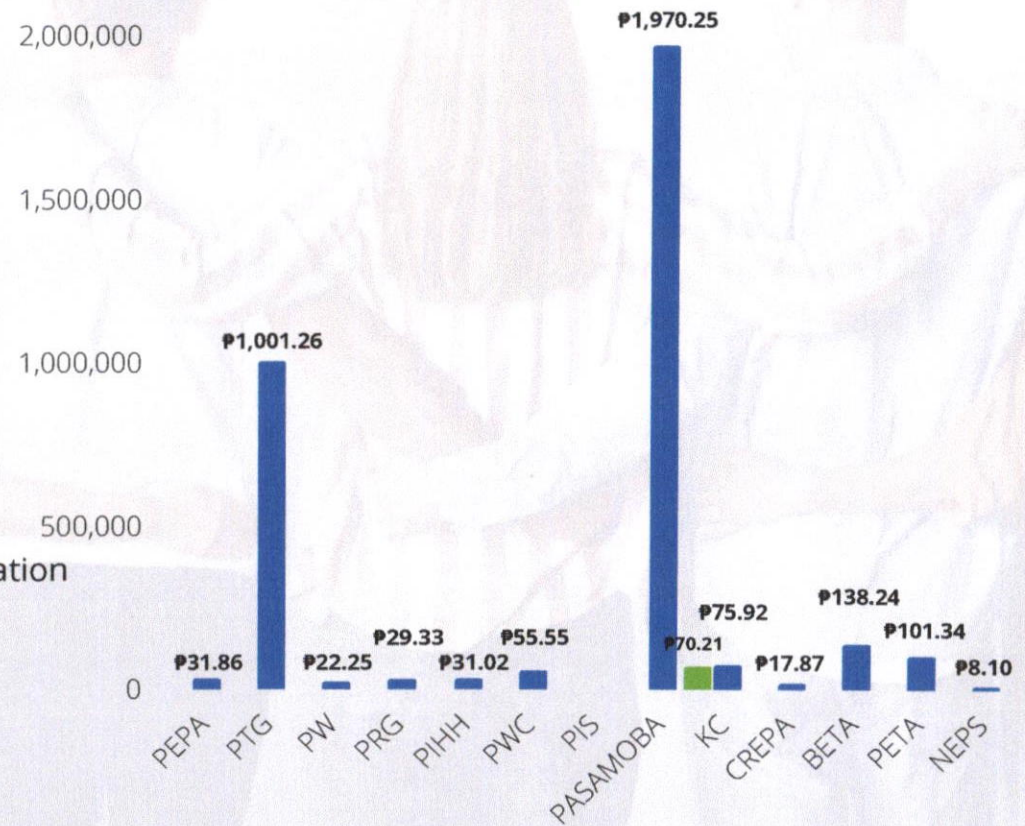
■ 2021 ■ 2022

Generated Income of Assisted Organizations (In Thousand)

2021 vs As of September 30, 2022

CEZA Assisted Organizations

- PEPA**- Palaui Environmental Protectors Association
- PTG**-Palaui Tour Guide
- PW**-Palaui Weavers
- PRG**-Palaui Reef Guides
- PIHH**-Palaui Island Honey Hunters
- PWC**- Palaui Women's Catering
- PIS**- Palaui Island Spa
- PASAMOBBA**- Palaui San Vicente Motor Banca Association
- KC**- Kulinerya de Casagan
- CREPA**- Casambalangan-Rapuli Environmental Protectors Association
- BETA**- Buwacag Eco-Tourism Association
- PETA**- Pananacpan Eco-Tourism Association
- NEPS**- North East Pacific Star Cooperative



Legend:

2021 2022